

# Why Work With A Google Cloud Partner



While Google Cloud is a powerful platform, it's not a prescriptive solution. Google Cloud is dedicated to providing a world-class infrastructure. They rely on partners, like Qwinix, to deliver the one-on-one support required to fine-tune and pair Google Cloud's infinite capabilities with their exact needs.

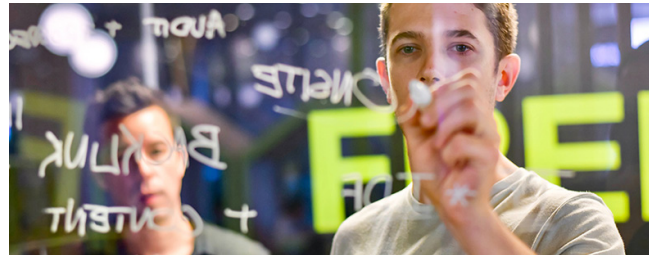
## Working With Qwinix

Selecting your partner acts as a free and instant boost to your Google Cloud toolkit.



### EXPERT SUPPORT + TAM

Enjoy 24/7 support and a dedicated Technical Account Manager.



### TECHNICAL EXPERTISE

Leverage Qwinix's years of vast engineering and cloud management experience.



### ACCELERATORS

Qwinix's proprietary tools accelerate key tasks (e.g., workload analysis) to save time and money.



### A PARTNER IN STRATEGY

Free Quarterly Business Review and Environment Assessment to ensure business goal alignment.



### COST-SAVING OPPORTUNITIES

Qwinix's exclusive offers deliver immediate cost-savings to maximize your cloud ROI.



### GOOGLE CLOUD TRAINING

Close skill gaps and empower your team with free instructor-led Google Cloud training.